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Overlooked Sales Points

When selling a home there are certain aspects of the sale and preparation that are often overlooked. That is, certain areas of the home that seem to get put to the side when doing the final staging or cleaning before a home is listed. Areas such as garages, sheds, laundry rooms and the like come to mind. These areas are vital parts of the home and while they are not the primary living areas, they can still have a big impact on the overall attractiveness of a home and on how well it shows.

It is amazing that impact that these areas can have on a home. Every room in a house is under scrutiny during the sale process, to the point where an untidy or cluttered room can taint the buyer's overall view of a home. Garages are a great example. Instead of using a garage as a holding pen for boxes, old furniture, and other extraneous clutter, turn the garage into a room to be proud of. If the garage is as clean as the kitchen, imagine what that will say about the rest of the home! Chances are, if things are merely sitting in a box in the garage then you have no real practical use for them anyway. They might have some sentimental value or significance, but these could just as easily be kept in a storage bay. This will free up lots of room in the garage for something as strange as say; a car!

Take some time to go through the less traveled or utilized room in your home and try to discern any changes that may be necessary or simply would improve the room. Laundry rooms have a tendency to be somewhat cramped and cluttered with detergent bottles, cleaning equipment, dryer lint....Why not turn the laundry area into a more useful storage space. New shelving and extra closet space is always useful, and having a sparkling laundry room with new and updated appliances is always a good selling point.

Mana Deva is a longtime realtor with a proven track record. He specializes in the purchase and sale of [Southern Arizona real estate](#). For more information on beautiful homes and properties in Tucson [contact Mana Deva](#), or visit on the web at www.southernarizonaproperties.com.

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