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list of real Estate Agents' Requirements for Those Who Need Real Estate Agent

Those who need to sell or buy real estate sooner or later come to the decision that a real estate agent is a must for businesses like this. It is not a waste of money as some might think. Surely you can try to do it your own way, but if you don't have practical experience in real estate - you are destined to come through all problems and traps yourself.

So, real estate agent is a must. But how to choose the best one? These tips will help you.

There is one interesting fact which should instantly encourage the buyers of the real estate. Do you know that real estate agents are typically paid by the seller? This is a rule of a thumb in this industry. However make sure to investigate your contract with real estate agent that there are no hidden fees for you as a buyer. There shouldn't be, but those who do extra job on double checking this matter will have no worries and bad dreams at night.

Though most of the real estate agents work with both buyers and sellers, the **experience of working with buyers and working with sellers is different**. That is why if you plan to buy a real estate, make sure that the agent you choose has prior experience of working with buyers and transactions that involve no money down. The same applies to the situations when you are selling a real estate - you need a specialist in selling the real estate.

One tip will help you to **check the expertise of the agent**. When you are interviewing a real estate agent and the agent isn't familiar with down payment assistance programs - this is a bad sign. Agents who are not familiar with these types of programs generally are missing something in the sphere where they pretend to be gurus. Will you trust your luck to the people of this kind?

A good suggestion is to **create a list of real estate agents** which is based on referrals from your friends, lenders, colleagues and family members. Lender referrals are normally a great choice as most lenders have worked with their recommendations in the past and both are already familiar with each other. By the way, when choosing a lender's referral you are also preventing yourself from possible surprises.

What things to consider during the interview with real estate agent?

First of all, make sure that you have the agent explaining the fees. If you don't get something clear - ask twice or more until you are sure you understand the whole picture. In this way, you will understand how much this agent is receiving from the purchase.

Experience level is another question to fire at the agent. How long in this business, biggest successes, problems (it's always interesting to hear how a person is telling about his or her mistakes).

Ask for sample contracts. A well experienced agent has them, and is ready to play with them like a circus star. If you real estate agent is lost in the papers - bad sign.

But don't be frightened that finding a good real estate agent is such a tough task. It is not - especially now that you know what to focus on. And another important thing to consider is that real estate costs big money. You simply do not have any moral or logical right to give such big amounts of money into the hands of a person that lacks professional experience and talent in this business. Do your job on the agent's choosing in a proper way and the chances for your success will increase automatically.

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